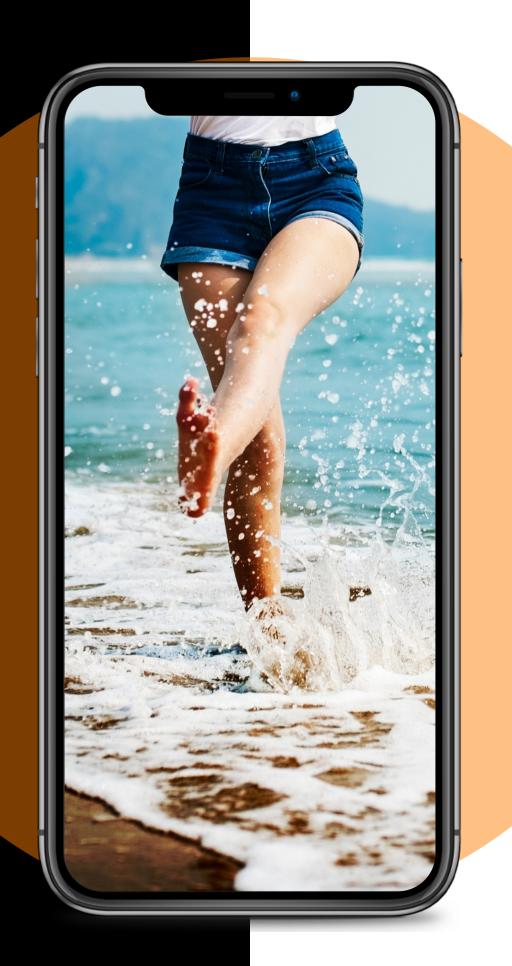




# Online & Offline Marketing Cheat Sheet



#### Intructions

There are so so so many different ways you can market your accommodation business, both online and offline. It can be overwhelming.

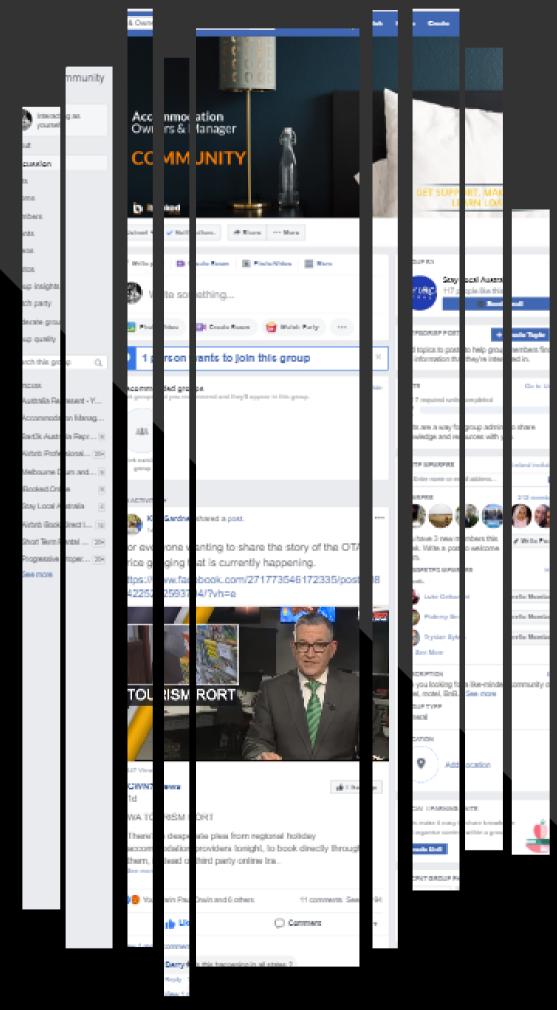
Your first step should be to work on the LOWEST hanging fruit which will require least amount of effort with maximum return on investment.

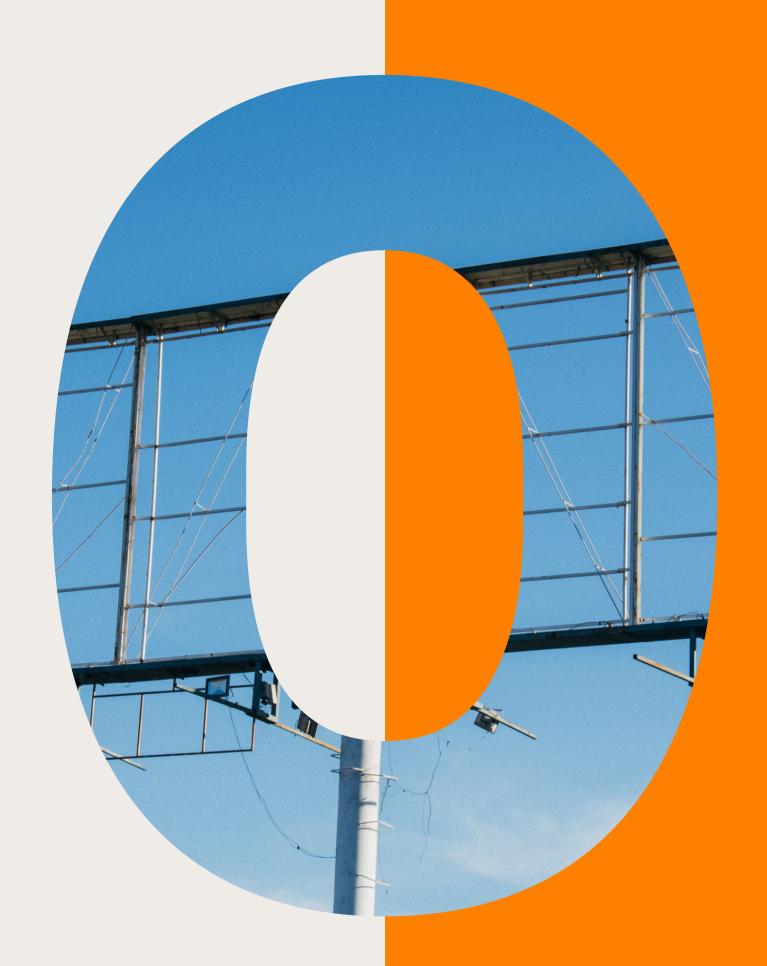
Once the lowest hanging fruit have been tackled, look at your marketing plan and dedicate a certain amount of time and money into the next set of marketing opportunities.

Start off with bits that you can pull of and chew, and keep taking bigger chunks as you go. Don't forget that all the content you make, you will want to reuse.

### ONLINE

Search engine optimization (SEO)
Search engine marketing (SEM)
Content marketing
Social Media Marketing (SMM)
Pay-per-click advertising (PPC)
Affiliate marketing
Email marketing
Offline marketing
Live Video





#### OFFLINE

Enhanced offline marketing Referal Marketing Electronic billboards Digital product demos Digital product samples Radio marketing Radio commercials Show sponsoring TV marketing TV commercials Tele-shopping Super Bowl commercials Phone marketing Cold calling Text message marketing (giveaways, coupons, loyalty programs) QR codes



## let's talk

for more info please contact admin@ibooked.online

